

**Officers:**  
President  
Paul Sickler, AFM

President-Elect  
Brian Gatzke, ARA

Secretary  
Paul Reisch, ARA

Treasurer  
Adam Nelson

Past President  
Terry Leibel

**Directors:**  
Jack Davis (2022)  
Jim Dunlap, ARA-AFM (2020)  
Jerry Hulm, ARA (2022)  
Paul Joerger, AFM (2021)  
Dave Koenigshof (2021)  
Don Threadgold, AFM (2022)

**Committee Chairs:**

Membership: Kim Larson

Social: Jeff Barker, ARA

East River Breakfast:  
Tamara Joerger

West River Breakfast:  
Norm Edwards, ARA &  
Justin Uhrig

Fishing Social  
Jeff Barker ARA &  
Don Threadgold, AFM

Auction Social  
Terry Leibel/Loy Matthes, ARA

Education: Travis Shaykett

Nominating: Terry Leibel

Communication:  
Paul Reisch, ARA  
Newsletter – Curtis Brooks  
Website – Adam Nelson

NE-SD 2020 Summer Meeting:  
Dave Koenigshof

Government Relations:  
Paul Sickler AFM &  
Jim Dunlap, AFM-ARA

Mentor: Allan Husby, ARA

Assessors Conference  
Don Zacher

SDSU Relationships:  
Brian Gatzke ARA  
Career Fairs – Barb Hegerfeld  
Network Event–Ryan McKnight  
Scholarship – Keith Newman  
Student Involvement  
-Rick Gullickson

YPN: Ryan McKnight

Kjerstad Member Scholarship:  
Paul Sickler AFM



# American Society of Farm Managers & Rural Appraisers

THE MOST TRUSTED RURAL  
PROPERTY PROFESSIONALS

## SOUTH DAKOTA CHAPTER [www.asfmra-sd.com](http://www.asfmra-sd.com)

6/2019

*Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

### DATES TO REMEMBER!

July 11: West River Breakfast Meeting – Rapid City  
July 17 – 27: Education Week – Omaha, NE  
July 19: East River Breakfast Meeting – Sioux Falls  
August 15-16: Chapter Leaders Day – Denver, CO  
September 9-13: Leadership Institute – Washington, D.C.  
September 20: East River Breakfast Meeting – Sioux Falls  
September 26: SD ASFMRA Board Meeting – Spearfish  
September 26: West River Member Social: Supper @ John Widdoss  
November 16-22: ASFMRA Annual Meeting – Louisville, KY  
January 15-16: Winter Education & Joint Meeting W/PAASD -Chamberlain

### CHAPTER MEMBER ANNIVERSARIES

Member	Join Date	Years
Paul Joerger	7-9-1988	31
Ron Ensiz	7-26-2002	17
Lee Gatzke	7-15-2004	15
Charles Doom	7-16-2004	15
Michael Norgaard	7-01-2006	13
Donald Threadgold	7-22-2010	9
Keith Newman	7-24-2013	6

Thank you for your support!

### CHAPTER MEMBERSHIP UPDATE

We welcome two new Partner Members recruited by Brian Gatzke. Greg Powell is a farmer in the Chamberlain area and also engineer for the City of Chamberlain. Kenny Knutson is a farmer in the Chamberlain area and a retired banker and financial analyst.

Summary of Current 102 Members / 74 accredited / associate / academic:  
1 ARA / AFM 1 ARA / RPRA 11 ARA 10 AFM  
48 Associate – 42 appraisers / 6 farm managers  
3 Academic 10 Student 3 Affiliate 5 Retired 10 Partner

## PRESIDENT'S MESSAGE

By: Paul Sickler, AFM

Greetings from Brandon! What a year for rainfall. Another 2.25 inches was received on the morning of June 27<sup>th</sup> in about 2-3 hours. Saturated fields for sure! Normally by this time of year, the crops are sprayed and the work is mostly done for crop farmers until harvest time. However, this year there will be lots of "prevent plant" acres to take care of all summer. I have never seen a year like this in the 30 years that I have been managing farms.

That being said, I am encouraging everyone to take some time off. We all work hard and give a lot to our business, company, clients, customers and professions. Taking some time off to relax and rejuvenate can be very good for us as well as good for our productivity. Later in July, I will be enjoying a week in Alaska salmon fishing and am looking forward for some time to relax.

Your board of directors met on the afternoon of June 12 for our summer board meeting. We had a busy afternoon and accomplished much as you will read throughout this newsletter. The board meeting was followed up by a fish supper / social and a day of fishing on the Missouri River on June 13<sup>th</sup>. I believe that a good time was had by all who were able to attend.

As I said, many items discussed at the board meeting are outlined elsewhere in this newsletter, but one item I wanted to bring up was the discussion we had about possible changes to dues. The board discussed possible changes to current dues of \$0 for retired members and \$25 for all others.

We are one of 4 chapters who have no dues for retired members; we currently have 5 retired members. Other chapter retired member dues range from \$10 to \$50. Dues for other members in other chapters range from \$20 to \$75. We have been at \$25 for over 30 years.

The chapter is in good financial condition. Chapter commitments to SDSU support, national programs (Accreditation / Awards sponsor, Education Foundation Auction), and Kjerstad Member scholarship require very successful education seminars to make the chapter budget work each year.

At the SD chapter board meeting, the board approved an increase of chapter dues to \$40 for accredited, associate, academic, and affiliate members. Dues will remain at \$0 for retired and student members. This will go into effect October 1, 2019.

All of us that work in agriculture understand the difficult situations this season with the wet weather, fields not planted, crop insurance to work with, government programs to apply for, fluctuating markets, etc. It will be a very tough year for many producers. We that work in agriculture are extra busy this year with more than usual to do. But, it is nothing compared to those that depend upon growing a crop to support their livelihood. Remember those going through the tough times this season.

Until next time, please feel free to contact me at any time with questions or comments about YOUR chapter.

Paul Sickler  
[psickler@farmersnational.com](mailto:psickler@farmersnational.com)  
366-4704

## CHAPTER BOARD MEETING HIGHLIGHTS

By Secretary Paul Reisch, ARA



Nine of the eleven board members attended the SD ASFMRA spring board meeting held June 12, 2019 at the Old 16 Lodge Kimball, SD. ASFMRA First Vice-President Dennis Reyman was also in attendance. Member Norm Edwards ARA attended part of the meeting.

Meeting highlights not addressed elsewhere in the newsletter:

January 2019 Winter Education seminars were successful financially, generating over \$5,800 profit compared to budgeted \$3,550.

Chair Dave Koenigshof reported that NE-SD Joint 2020 Summer Meeting Committee held a planning meeting. Possible dates that are being considered are August 26-28, Sept 2-4, and Sept 9-11. Possible education being considered is Google Earth and Agri-Data, and possible tours discussed were Hutterite colony and feedlot. Jim Jansen is working on survey to get input from Nebraska and South Dakota members. The committee will be meeting again toward end of the summer. The committee is considering Archery Center as location for any meeting / education piece with lodging at Best Western across the road.

Brian Gatzke moved SD ASFMRA will not oppose PAASD position. Terry Leibel seconded. Motion approved.

Tamara Joerger is attending Leadership Institute utilizing the SD Chapter's Kjerstad Membership Scholarship for this event.

Dave Koenigshof and Paul Reisch will be representing SD Chapter at Chapter Leaders Day in Denver.

President Paul Sickler plans to attend national meeting in Louisville and will be SD Chapter representative at November 19 Membership Advisory Group meeting.

The SD Chapter donation to Education Foundation Auction will be a \$500 fishing trip with Nedved Guide Service in conjunction with SD Chapter 2020 board meeting and fishing social.

## 2019 FISHING SOCIAL

By Curtis Brooks

Another successful year for our fishing social is in the books. I think I can speak for everyone, we had a good time! This event is led and organized by Jeff Barker. Once again, he did an outstanding job of putting together a great experience at a very reasonable price.

The amenities were a major upgrade compared to previous years. We used the same fishing guide (Nedved Guide Service) as we have in the past. This is a family business and they have built a new lodge/shop called the Old 16 Lodge.



On Wednesday evening we enjoyed an excellent fish/pheasant fry supper. After supper we watched the Twins game, had a few refreshments, played pool, and solved most of the world's problems sitting around the fire pit.

Once I finally wiped the sleep out of my eyes on Thursday morning, I was down to the kitchen for breakfast then off to the river.

Typically we fish in the Chamberlain area but due to the high water levels, we fished up stream near Fort Thompson. We separated into three boats and were on the water around 9:00. It wasn't long after lunch when the boat I was on caught our limit. The other two boats got their limit shortly after. We really lucked out because you couldn't have scripted a better weather forecast. It was nice cool morning then a great sunny day with a nice breeze.



When it was over, we all met at the cleaning station to talk about the days catch, gather our fillets, and then made our way home.

The fishing participants included: Jeff Barker, Ron Dunker, Paul Sickler, Brian Gatzke, Greg Powell, Kenny Knutson, Norm Edwards, Jim Dunlap, Don Treadgold, and myself (Curtis Brooks).

A big thanks goes out to all who helped with this event and I'm looking forward to doing it again next year.





## MEMBER PROFILE



**Name:** Tyler Radke

**Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation):**

I'm a farm manager and real estate agent in South Dakota. Continuing education is a priority, so I can best represent my clients in my territory, which spans from Mitchell, S.D. to the Wyoming border.

**Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.**

As a farm manager and agricultural real estate agent for Farmers National Company, being a member of the South Dakota ASFMRA is a great way to stay connected, network with likeminded individuals and continue my education in this field.

**Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs/careers, main hobbies or interests).**

I grew up on a diversified farm in southern Minnesota, and I was active in 4-H and FFA. I took my passion for agriculture to South Dakota State University, where I studied animal science and ag business. I met my wife, Amanda, while competing together on SDSU's meat judging team. Today, we raise cattle and our three kids — Scarlett (age 5), Thorne (age 3) and Croix (age 1) — on our ranch near Mitchell.

**Describe a few memorable or unique experiences in your life.**

In my spare time, I enjoy hunting, fishing and showing cattle at stock shows and fairs.

## MEMBERSHIP INVOLVED IN EDUCATION WEEK 2019

By Curtis Brooks

Our chapter has several members making the trip to Nebraska this year. Below is a list of the courses offered and a list South Dakota members who plan to attend as a student or instructor.

### Courses offered

- 15-Hour USPAP | Education Week
- Ag Land Management 1 (ALM1) | Education Week
- Advanced Appraisal Exam Prep Course (A500) | Education Week
- Basic Appraisal Principles (A101) | Education Week
- Introduction to Cannabis Operation and Valuation | Education Week
- YPN Leadership Workshop | Education Week
- Farmland Drainage Tile: Valuation and Usage | Education Week
- ARA/RPRA Exam | Education Week
- Ag Land Management 2 (ALM2) | Education Week
- Ag Land Management 3 (ALM3) | Education Week
- Cost Approach for General Appraisers (A301)
- Practical Rural Appraisal: Work Problems Using the New Methodology | Education Week
- Basic Appraisal Procedures (A102) | Education Week
- Alternative Management Strategies for Enhancing ROI | Education Week
- Ag Land Management 4 (ALM4) | Education Week
- AFM Exam

### Course

### Members Attending

- |                               |                                  |
|-------------------------------|----------------------------------|
| • Farmland Drainage Tile      | Allan Husby-Instructor           |
| • Ag land Management 4 (ALM4) | Rick Gullickson                  |
| • Practical Rural Appraisal   | Brian Gatzke & Paul Reisch       |
| • Farmland Drainage Tile      | Brian Gatzke                     |
| • Executive Council Meeting   | Paul Reisch                      |
| • Ag Land Management 1 (ALM1) | Jim Jansen-Co-instructor/auditor |