

**Officers:**  
President  
Paul Sickler, AFM

President-Elect  
Brian Gatzke, ARA

Secretary  
Paul Reisch, ARA

Treasurer  
Adam Nelson

Past President  
Terry Leibel

**Directors:**  
Jack Davis (2021)  
Rick Gullickson, AFM (2020)  
Dave Koenigshof (2020)  
Kim Larson (2022)  
Don Threadgold, AFM (2021)  
Don Zacher (2021)

**Committee Chairs:**

Membership: Kim Larson

Social: Jeff Barker, ARA

East River Breakfast:  
Jeff Barker ARA

West River Breakfast:  
Norm Edwards, ARA &  
Justin Uhrig

Fishing Social  
Jeff Barker ARA &  
Don Threadgold, AFM

Auction Social  
Terry Leibel  
Jim Dunlap, AFM / ARA

Education: Travis Shaykett

Nominating: Terry Leibel

Communication:  
Paul Reisch, ARA  
Newsletter – Curtis Brooks  
Website – Adam Nelson

NE-SD Summer Meeting:  
Dave Koenigshof

Government Relations:  
Paul Sickler AFM &  
Jim Dunlap, AFM-ARA

Mentor: Allan Husby, ARA

Assessors Conference  
Don Zacher

SDSU Relationships:  
Barb Hegerfeld  
Education Liaison  
- Ryan McKnight  
Scholarship – Keith Newman  
Student Involvement  
-Rick Gullickson, AFM

YPN: Ryan McKnight

Kjerstad Member Scholarship:  
Paul Sickler AFM



# American Society of Farm Managers & Rural Appraisers

THE MOST TRUSTED RURAL  
PROPERTY PROFESSIONALS

**SOUTH DAKOTA CHAPTER** [www.asfmra-sd.com](http://www.asfmra-sd.com)

7/2020

*Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

## DATES TO REMEMBER!

August 13: West River Breakfast Meeting – Rapid City *Cancelled*  
August 26-27: NE-SD 2020 Summer Meeting – Yankton-*Postponed*  
August 27-28: Chapter Leaders Day – *Virtual Online*  
September 14-18: Leadership Institute – Washington, D.C.-*Cancelled*  
September 16: SD ASFMRA Hunting Social-Woonsocket  
September 17: SD ASFMRA Fishing Social–Kimball/Chamberlain  
September 25: East River Breakfast Meeting – Sioux Falls  
October 1: SD ASFMRA Board Meeting – Deadwood  
October 2: West River Breakfast Meeting – Deadwood  
November 7-13: Annual Meeting – San Antonio, TX-*Virtual Online*  
November 20: East River Breakfast Meeting – Sioux Falls  
December 10: West River Breakfast Meeting – Rapid City  
January 21-22: Winter Education & Joint Meeting W/PAASD –Chamberlain

## MEMBER ANNIVERSARIES

<u>Member</u>	<u>Join Date</u>	<u>Years</u>
Kent Rasmussen	8-15-1978	42
Perry Beguin	8-24-2001	19
Jesse Ball	8-27-2009	11
Donald Zacher	8-16-2017	3
Eric Hanson	8-16-2019	1

Thank you for your support!

## PRESIDENT'S MESSAGE

By: Paul Sickler, AFM

Greetings, South Dakota chapter members! I hope that each of you are enjoying your summer. We are in the midst of summer and it has been warmer and drier as compared to the past few years. In fact, it reminds me of what summers were like when I was a kid – hot and mostly dry. Most of my farm management territory is looking for the next rain. However, the crops currently are looking good and we have the potential for nice yields.

We are certainly living in a different world, as you have heard me say before. COVID-19 cases seem to be on the rise again in some states. We are all learning a new way of conducting our business. That being said, many of your chapter events have been cancelled or postponed. Please refer to the “Dates to Remember” on the first page of this newsletter.

Some activities are still on. Our social committee is going ahead with our planned social activity in mid-September. On September 16<sup>th</sup>, we are planning a pheasant hunt. The next day (17<sup>th</sup>) will be the fishing social, which was postponed from earlier this summer. Plans are in the works for an evening meal for anyone planning to spend the night on the 16<sup>th</sup>. Please refer to the article by Social chairman elsewhere in this newsletter.

At this time, your board of directors is still planning to meet in person at The Lodge in Deadwood on October 1<sup>st</sup>. This will be followed up with a West River breakfast meeting on October 2<sup>nd</sup> for anyone in the Deadwood area that can make it. If anyone has some thoughts or topics that your board should discuss at our meeting, please feel free to contact me or any board member.

The National office of ASFMRA has recently decided that our annual meeting in San Antonio will be a virtual event. Details on this decision can be found at the end of this newsletter.

I realize that we all continue to be busy with our careers and there is hardly ever a shortage of work. However, try to take some time to enjoy the summer and get away for a few days of vacation. As always, take care and stay safe!

Paul Sickler

[psickler@farmersnational.com](mailto:psickler@farmersnational.com)

## CHAPTER MEMBERSHIP UPDATE

We welcome our newest partner member Jeffrey Jarratt. Jeff is Commercial Appraisal Coordinator and Review Specialist with Plains Commerce Bank in Sioux Falls.

2020 Retention is 95% (103 out of 108).

Summary of Current 109 Members / 84 accredited / associate / academic / retired:

1 ARA / AFM 1 ARA / RPRA 13 ARA 12 AFM

51 Associate – 44 appraisers / 7 farm managers

3 Academic (1 AAC/AFM) 4 Retired 4 Affiliate 9 Student 12 Partner

We have 88 paying national members (accredited / associate / academic / affiliate / retired) compared to 83 as of October 1, 2019 so we are plus 5 relative to membership growth criteria for Patron Chapter.

## HUNTING & FISHING SOCIAL

By: Jeff Barker, ARA

The SD Chapter will be hosting a guided pheasant hunt on Sept 16 near Woonsocket starting at 12 pm and a day of guided fishing on the Missouri River near Chamberlain on Sept 17 starting around 8 am. We are working on lodging for those who will be staying overnight on the 16<sup>th</sup>. We are also working on organizing a group dinner on the 16<sup>th</sup> for hunter/fisher people that are staying the night and anyone else in the area that wants to join us. Meal will probably be in Kimball or Chamberlain. More information to follow.



## SOCIAL COMMITTEE EFFORTS PROVIDE MEMBER NETWORKING OPPORTUNITIES

### SD ASFMRA MISSION STATEMENT:

**Enhancing our members' ability to succeed in their rural and agriculturally related professions!**

OPERATIONS STATEMENT: We will accomplish our mission by:

1. Providing quality education in rural appraisal; farm management and consulting.
2. Promoting high standards and ethics in our professions.
3. Promoting awareness and confidence in the integrity, objectivity, competence and professionalism of our members.
- 4. Developing and conducting fellowship opportunities to network and share information among our members.**

The Social Committee is the chapter's vehicle for addressing the fourth chapter operations statement. The Social Committee responsibility is to promote social interaction among membership through social events including at chapter annual membership meeting, breakfast meetings, board meetings, and special events.

Committee Chair Jeff Barker coordinates these activities with officers, directors, sub-committee chairs, and their committee members.

- East River Breakfast Chair - Jeff Barker, ARA
- West River Breakfast Co-Chairs - Norm Edwards, ARA, and Justin Uhrig
- Fishing Social Co-Chairs Jeff Barker, ARA / Don Threadgold, AFM
- Pheasant Hunt Co-Chairs – Jeff Barker, ARA / Don Threadgold, AFM
- Annual Meeting Auction Social Co-Chairs Terry Leibel and Jim Dunlap, AFM / ARA with committee members Jackson Hegerfeld, Megan Hammond, Scott Heimes, Adam Nelson, Paul Sickler AFM, and Justin Uhrig

The chapter thanks Jeff, all of the committee chairs and committee members for their efforts on these social networking events.

## EMAIL FROM NATIONAL PRESIDENT

Hello to all ASFMRA Members and Staff –

Late last week, I recommended and the Executive Council voted unanimously to transition the 2020 ASFMRA Annual Conference to a virtual format.



### **Virtual Annual Conference**

NOVEMBER 2020  
ASFMRA.ORG

[\[r20.rs6.net\]](http://r20.rs6.net)

We did not make this decision lightly. The restrictions caused by the COVID-19 pandemic have caused considerable logistical concerns surrounding travel, housing, meeting space, food and beverage, and more. And, while the event is not slated until the first full week of November, we simply would not be able to prepare for all contingencies.

Following the Council's vote, I immediately appointed a task force, of which I will be a part, to work with staff and membership to plan for an engaging and valuable Virtual Annual Conference this November. Meetings were scheduled to discuss many of the important elements of each ASFMRA Annual Conference, including Accreditation and Awards, the appraisal Rapid Fire, General Sessions, the Education Foundation Auction, and even networking opportunities. We will be releasing this information to you in the coming weeks, so please stay tuned to your email inbox and our website.

As you know, nothing has been "business as usual" this year, and the ASFMRA has been no different. However, I believe our Society has a chance to emerge from this experience stronger than before. Our online Agricultural Land Management courses held as part of Virtual Education Week this month were all sold out, and the ASFMRA plans to announce additional online appraisal continuing education courses and self-paced digital offerings throughout the fall.

On a personal note, the thought of not getting to reacquaint with many of you in-person was the most difficult part of this decision. In all honesty, this pandemic has gone on longer than I expected, and I believe many of us are eager for the chance to reconnect. And while I am excited at the prospects that virtual education and meetings bring to our Society, I can't wait to see you all again at a Chapter or National event next year.

Please feel free to contact me anytime by email at [paulemoore@windstream.net](mailto:paulemoore@windstream.net) or phone at (859) 806-7311. Your comments, issues, discussions, etc., are always helpful.

Thanks, and I wish the best for each of you.

Paul E. Moore, ARA, RPRA  
2019-20 ASFMRA President